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|  | 2019<br>9 30 | 2018<br>12 31 | 2017<br>12 31 | 2016<br>12 31 |
|--|--------------|---------------|---------------|---------------|
|  |              |               |               |               |
|  | 179,560.99   | 150,370.16    | 184,206.35    | 185,464.85    |
|  |              |               |               |               |
|  | 10,280.00    |               |               |               |
|  |              |               |               |               |
|  |              |               | 166.61        | 110.02        |
|  | 206,984.21   | 211,701.50    | 226,669.95    | 184,139.07    |
|  | 190,960.64   | 124,728.26    | 123,251.49    | 133,235.54    |
|  |              |               |               |               |
|  | 14,847.74    | 13,030.28     | 31,786.51     | 15,631.68     |
|  |              |               |               |               |
|  |              |               |               |               |
|  |              |               |               |               |
|  | 11,379.74    | 13,864.60     | 10,066.31     | 9,189.11      |
|  |              |               |               |               |
|  |              |               |               |               |
|  |              |               |               |               |
|  | 208,143.12   | 167,511.72    | 132,938.38    | 138,528.24    |
|  |              |               |               |               |
|  |              |               |               |               |

|  | <b>2019</b><br><b>9 30</b> | <b>2018</b><br><b>12 31</b> | <b>2017</b><br><b>12 31</b> | <b>2016</b><br><b>12 31</b> |
|--|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|  |                            |                             |                             |                             |
|  | 105,277.75                 | 46,435.69                   | 74,777.26                   | 154,948.70                  |
|  | <b>927,434.18</b>          | <b>727,642.21</b>           | <b>783,862.86</b>           | <b>821,247.21</b>           |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 121,016.50                 | 120,929.33                  | 118,393.66                  | 99,329.82                   |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 1,823,510.87               | 1,641,900.93                | 1,341,534.00                | 1,276,853.05                |
|  | 371,760.95                 | 415,684.99                  | 125,378.15                  | 94,388.81                   |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |

|  | <b>2019</b><br><b>9 30</b> | <b>2018</b><br><b>12 31</b> | <b>2017</b><br><b>12 31</b> | <b>2016</b><br><b>12 31</b> |
|--|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|  |                            |                             |                             |                             |

| 2019 |    | 2018 |    | 2017 |    |
|------|----|------|----|------|----|
| 9    | 30 | 12   | 31 | 12   | 31 |

|      | 2019 1-9          | 2018              | 2017              | 2016              |
|------|-------------------|-------------------|-------------------|-------------------|
| 3    |                   |                   |                   |                   |
| 3    |                   |                   |                   |                   |
| 3    | -1,936.20         | -3,146.65         | 755.01            | -579.15           |
| 3    | 244.21            |                   |                   |                   |
| 3    |                   | -10,897.08        | -4,004.35         | -2,589.16         |
| 3    | -3.33             | -506.32           | -859.02           | -239.31           |
|      | <b>186,063.19</b> | <b>283,684.99</b> | <b>249,330.57</b> | <b>174,365.98</b> |
|      | 1,892.41          | 2,006.03          | 5,604.34          | 11,096.36         |
|      | 820.44            | 3,288.19          | 1,620.45          | 2,855.29          |
|      | <b>187,135.16</b> | <b>282,402.83</b> | <b>253,314.46</b> | <b>182,607.05</b> |
|      | 32,046.08         | 43,919.37         | 37,555.32         | 29,735.14         |
|      | <b>155,089.08</b> | <b>238,483.47</b> | <b>215,759.14</b> | <b>152,871.91</b> |
|      |                   |                   |                   |                   |
| 1. 3 | 155,089.08        | 238,483.47        | 215,759.14        | 152,871.91        |
| 2. 3 |                   |                   |                   |                   |
|      |                   |                   |                   |                   |
| 1. 3 | 154,871.75        | 237,397.83        | 214,984.94        | 152,103.51        |
| 2. 3 | 217.33            | 1,085.63          | 774.20            | 768.40            |
|      | <b>12,496.46</b>  | <b>15,811.83</b>  | <b>-10,668.65</b> | <b>7,292.28</b>   |
|      | 11,278.99         | 14,525.60         | -10,643.60        | 7,122.84          |
|      |                   |                   |                   |                   |
| 1.   |                   |                   |                   |                   |
| 2.   |                   |                   |                   |                   |
| 3.   |                   |                   |                   |                   |
| 4.   |                   |                   |                   |                   |
|      | 11,278.99         | 14,525.60         | -10,643.60        | 7,122.84          |
| 1.   |                   | -293.73           |                   |                   |

|    | <b>2019 1-9</b>   | <b>2018</b>       | <b>2017</b>       | <b>2016</b>       |
|----|-------------------|-------------------|-------------------|-------------------|
|    |                   |                   |                   |                   |
| 2. |                   |                   |                   |                   |
| 3. |                   |                   |                   |                   |
| 4. |                   |                   |                   |                   |
| 5. |                   |                   |                   |                   |
| 6. |                   |                   |                   |                   |
| 7. |                   |                   |                   |                   |
| 8. | 11,278.99         | 14,819.33         | -10,643.60        | 7,122.84          |
| 9. |                   |                   |                   |                   |
|    | 1,217.47          | 1,286.23          | -25.05            | 169.45            |
|    | <b>167,585.54</b> | <b>254,295.30</b> | <b>205,090.50</b> | <b>160,164.19</b> |
|    | 166,150.74        | 251,923.43        | 204,341.34        | 159,226.35        |
|    | 1,434.80          | 2,371.87          | 749.15            | 937.84            |
|    |                   |                   |                   |                   |
| /  | 0.4422            | 0.6778            | 0.6138            | 0.5212            |
| /  | 0.4422            | 0.6778            | 0.6138            | 0.5212            |

2019 9 30

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|  | <b>2019 1-9</b> | <b>2018</b> | <b>2017</b> | <b>2016</b> |
|--|-----------------|-------------|-------------|-------------|
|  |                 |             |             |             |
|  | 572,560.96      | 802,138.95  | 703,335.86  | 636,854.14  |
|  |                 |             |             |             |
|  |                 |             |             |             |
|  |                 |             |             |             |
|  |                 |             |             |             |
|  |                 |             |             |             |
|  |                 |             |             |             |
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|  |                 |             |             |             |

|  | <b>2019 1-9</b>   | <b>2018</b>       | <b>2017</b>       | <b>2016</b>       |
|--|-------------------|-------------------|-------------------|-------------------|
|  |                   |                   |                   |                   |
|  |                   |                   |                   |                   |
|  | 10,100.20         | 4,374.06          | 2,095.43          | 4,052.57          |
|  | 23,092.06         | 13,112.69         | 28,874.51         | 25,892.49         |
|  | <b>605,753.22</b> | <b>819,625.69</b> | <b>734,305.81</b> | <b>666,799.19</b> |

271,052.46



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|  | <b>2019</b><br><b>9 30</b> | <b>2018</b><br><b>12 31</b> | <b>2017</b><br><b>12 31</b> | <b>2016</b><br><b>12 31</b> |
|--|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|  |                            |                             |                             |                             |
|  | 51,540.57                  | 34,510.69                   | 54,437.93                   | 58,157.20                   |
|  | 280.00                     |                             |                             |                             |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 156,308.94                 | 157,754.80                  | 212,236.76                  | 123,190.80                  |
|  | 125,057.99                 | 227,842.90                  | 89,030.83                   | 69,837.89                   |
|  |                            |                             |                             |                             |
|  | 4,409.65                   | 3,734.89                    | 15,580.71                   | 6,625.37                    |
|  | 445,272.46                 | 107,069.61                  | 85,354.32                   | 59,188.47                   |
|  |                            |                             |                             |                             |
|  |                            | 60,000.00                   | 53,000.00                   |                             |
|  | 41,958.72                  | 33,453.85                   | 23,624.87                   | 21,293.51                   |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |

|  | <b>2019</b><br><b>9 30</b> | <b>2018</b><br><b>12 31</b> | <b>2017</b><br><b>12 31</b> | <b>2016</b><br><b>12 31</b> |
|--|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|  | 87.74                      | 48.41                       | 8.16                        | 9.24                        |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 311.95                     | 335.94                      | 367.94                      | 399.93                      |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | <b>1,135,077.95</b>        | <b>1,102,233.95</b>         | <b>1,064,266.40</b>         | <b>1,007,393.51</b>         |
|  | <b>1,967,340.69</b>        | <b>1,672,600.69</b>         | <b>1,570,331.82</b>         | <b>1,485,686.75</b>         |
|  |                            |                             |                             |                             |
|  | 200,000.00                 | 166,500.00                  | 199,500.00                  | 85,300.94                   |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 69.36                      |                             |                             |                             |
|  | 99,397.03                  | 23,746.11                   | 8,914.78                    | 14,905.05                   |
|  | 95,789.42                  | 100,878.19                  | 50,075.18                   | 47,581.04                   |
|  |                            | 8,224.60                    | 10,072.30                   | 3,251.51                    |
|  | 3,442.90                   |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 4.22                       | 5,220.60                    | 3,903.35                    | 2,634.38                    |
|  | 13,298.10                  | 16,331.92                   | 4,315.97                    | 3,495.43                    |
|  | 11,208.55                  | 2,381.85                    | 2,079.12                    | 1,804.49                    |
|  |                            |                             |                             |                             |
|  |                            |                             |                             |                             |
|  | 162,374.71                 | 119,801.86                  |                             | 50,000.00                   |
|  | 150,000.00                 |                             |                             |                             |

|  | <b>2019<br/>9 30</b> | <b>2018<br/>12 31</b> | <b>2017<br/>12 31</b> | <b>2016<br/>12 31</b> |
|--|----------------------|-----------------------|-----------------------|-----------------------|
|  | <b>192,951.00</b>    | <b>104,885.02</b>     | <b>164,010.03</b>     | <b>167,502.04</b>     |
|  | <b>917,326.75</b>    | <b>545,588.30</b>     | <b>440,791.61</b>     | <b>374,670.39</b>     |
|  |                      |                       |                       |                       |
|  | 350,230.68           | 350,230.68            | 291,858.90            | 243,215.75            |
|  |                      |                       |                       |                       |
|  |                      |                       |                       |                       |
|  |                      |                       |                       |                       |
|  | 663,692.74           | 663,692.74            | 722,064.52            | 770,707.67            |
|  |                      |                       |                       |                       |
|  | -293.73              | -293.73               |                       |                       |
|  |                      |                       |                       |                       |
|  | 33,284.37            | 33,284.37             | 26,211.30             | 18,278.52             |
|  | 3,099.88             | 80,098.32             | 89,405.48             | 78,814.40             |
|  | <b>1,050,013.94</b>  | <b>1,127,012.39</b>   | <b>1,129,540.20</b>   | <b>1,111,016.36</b>   |
|  | <b>1,967,340.69</b>  | <b>1,672,600.69</b>   | <b>1,570,331.82</b>   | <b>1,485,686.75</b>   |

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|  | <b>2019 1-9</b>   | <b>2018</b>       | <b>2017</b>       | <b>2016</b>       |
|--|-------------------|-------------------|-------------------|-------------------|
|  | <b>600,838.93</b> | <b>896,619.23</b> | <b>660,826.67</b> | <b>558,044.57</b> |
|  | 574,736.32        | 855,456.29        | 630,215.02        | 533,134.50        |
|  | 262.66            | 720.70            | 705.21            | 678.85            |
|  | 12,523.56         | 13,350.47         | 2,943.78          | 1,905.44          |
|  | 1,787.25          | 2,186.28          | 1,718.11          | 2,623.47          |
|  |                   |                   |                   |                   |
|  | 12,929.07         | 14,451.86         | 7,570.22          | 2,722.31          |
|  | 18,822.60         | 16,694.14         | 16,567.82         | 12,967.56         |
|  | -7,541.30         | -3,517.08         | -7,119.68         | -9,889.66         |
|  | 78.42             | 65.00             |                   |                   |

|   | 2019 1-9 | 2018      | 2017    | 2016    |
|---|----------|-----------|---------|---------|
| 3 |          | -6,575.24 | -537.03 | -226.62 |
| 3 |          |           |         |         |

|   | <b>2019 1-9</b> | <b>2018</b> | <b>2017</b> | <b>2016</b> |
|---|-----------------|-------------|-------------|-------------|
| / | 0.0073          | 0.2020      | 0.2265      | 0.0573      |

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|  | <b>2019 1-9</b>     | <b>2018</b>         | <b>2017</b>         | <b>2016</b>       |
|--|---------------------|---------------------|---------------------|-------------------|
|  |                     |                     |                     |                   |
|  | 1,141,826.22        | 1,257,410.68        | 877,697.01          | 283,302.35        |
|  | 3,443.22            | 1,977.95            | 2,081.87            | 2,582.52          |
|  | 69,579.17           | 339,827.97          | 506,160.63          | 10,131.26         |
|  | <b>1,214,848.61</b> | <b>1,599,216.61</b> | <b>1,385,939.51</b> | <b>296,016.14</b> |
|  | 980,631.73          | 984,574.60          | 669,945.26          | 295,542.56        |
|  | 452.81              | 670.24              | 507.32              | 385.56            |
|  | 6,861.02            | 4,041.77            | 4,184.41            | 4,161.76          |
|  | 64,423.14           | 617,818.42          | 798,638.00          | 55,044.18         |
|  | <b>1,052,368.69</b> | <b>1,607,105.03</b> | <b>1,473,274.99</b> | <b>355,134.05</b> |
|  | <b>162,479.92</b>   | <b>-7,888.42</b>    | <b>-87,335.47</b>   | <b>-59,117.92</b> |
|  |                     |                     |                     |                   |
|  | 36,250.00           | 155,990.00          | 549,500.00          | 190,000.00        |
|  | 63,074.02           | 56,910.15           | 5,090.45            | 99,939.20         |
|  |                     |                     |                     |                   |
|  |                     |                     |                     |                   |
|  |                     |                     |                     |                   |
|  | <b>99,324.02</b>    | <b>212,900.15</b>   | <b>554,590.45</b>   | <b>289,939.20</b> |

|  | 2019 1-9  | 2018      | 2017      | 2016       |
|--|-----------|-----------|-----------|------------|
|  | 31,047.09 | 41,271.86 | 66,674.52 | -66,948.61 |
|  |           |           |           |            |

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2017 10

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5 2017 5

6 2017 9

|  |  | %      | %      |  |
|--|--|--------|--------|--|
|  |  | 100.00 | 100.00 |  |
|  |  | 60.00  | 60.00  |  |
|  |  | 100.00 | 100.00 |  |
|  |  | 60.00  | 60.00  |  |
|  |  | 75.00  | 75.00  |  |
|  |  | 60.00  | 60.00  |  |

3 2018

2018

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10,000

10,000

100%

2 2018 6

|  |  | %      | %      |  |
|--|--|--------|--------|--|
|  |  | 100.00 | 100.00 |  |
|  |  | 80.00  | 80.00  |  |

4 2019 1-9

2019 1-9

|   | 2019 1-9 | 2018  | 2017  | 2016 |
|---|----------|-------|-------|------|
|   | 0.70     | 0.59  | 1.00  | 0.87 |
|   | 0.54     | 0.45  | 0.83  | 0.72 |
| % | 53.94    | 51.99 | 49.36 |      |

|        | 2019 1-9 | 2018 | 2017 | 2016 |
|--------|----------|------|------|------|
| /      | 2.48     | 3.67 | 3.45 | 3.14 |
| EBITDA | 7.54     | 9.33 | 7.38 | 7.21 |

1 = /  
 2 = - /  
 3 = /  
 4 = ( - )/  
 5  
 9 2 2 2010  
 6 = / [ + /2] 2019  
 1-9  
 7 = / [ + /2] 2019 1-9  
 8 EBITDA = + + +  
 EBITDA = EBITDA/ +

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|  | 2019 9 30    |              | 2018 12 31   |              | 2017 12 31   |         | 2016 12 31   |         |
|--|--------------|--------------|--------------|--------------|--------------|---------|--------------|---------|
|  |              |              |              |              |              |         |              |         |
|  | 927,434.18   | 27.43%       | 727,642.21   | 23.96%       | 783,862.86   | 31.62%  | 821,247.21   | 34.32%  |
|  | 2,453,099.35 | 72.57%       | 2,309,403.75 | 76.04%       | 1,695,317.96 | 68.38%  | 1,571,959.60 | 65.68%  |
|  | 3,380,533.53 | 100.00%      | 3,037,045.96 | 100.00%      | 2,479,180.82 | 100.00% | 2,393,206.81 | 100.00% |
|  | 2016         | 2017         | 2018         | 2019 9       |              |         |              |         |
|  | 2,393,206.81 | 2,479,180.82 | 3,037,045.96 | 3,380,533.53 |              |         |              |         |

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|  | 2019 9 30  |        | 2018 12 31 |        | 2017 12 31 |        | 2016 12 31 |        |
|--|------------|--------|------------|--------|------------|--------|------------|--------|
|  |            |        |            |        |            |        |            |        |
|  | 179,560.99 | 19.36% | 150,370.16 | 20.67% | 184,206.35 | 23.50% | 185,464.85 | 22.58% |
|  | 10,280.00  | 1.11%  |            | 0.00%  |            | 0.00%  |            | 0.00%  |
|  |            | 0.00%  |            | 0.00%  | 166.61     | 0.02%  | 110.02     | 0.01%  |
|  | 206,984.21 | 22.32% | 211,701.50 | 29.09% | 226,669.95 |        |            |        |

|  | 2019 9 30         |                | 2018 12 31        |                | 2017 12 31        |                | 2016 12 31        |                |
|--|-------------------|----------------|-------------------|----------------|-------------------|----------------|-------------------|----------------|
|  |                   |                |                   |                |                   |                |                   |                |
|  | 208,143.12        | 22.44%         | 167,511.72        | 23.02%         | 132,938.38        | 16.96%         | 138,528.24        | 16.87%         |
|  | 105,277.75        | 11.35%         | 46,435.69         | 6.38%          | 74,777.26         | 9.54%          | 154,948.70        | 18.87%         |
|  | <b>927,434.18</b> | <b>100.00%</b> | <b>727,642.21</b> | <b>100.00%</b> | <b>783,862.86</b> | <b>100.00%</b> | <b>821,247.21</b> | <b>100.00%</b> |

2016 2017 2018 2019 9  
821,247.21 783,862.86 727,642.21 927,434.18  
34.32% 31.62% 23.96% 27.43%

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|  | 2019 9 30    |         | 2018 12 31   |         | 2017 12 31   |         | 2016 12 31   |         |
|--|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|  |              |         |              |         |              |         |              |         |
|  | 121,016.50   | 4.93%   | 120,929.33   | 5.24%   | 118,393.66   | 6.98%   | 99,329.82    | 6.32%   |
|  | 1,823,510.87 | 74.33%  | 1,641,900.93 | 71.10%  | 1,341,534.00 | 79.13%  | 1,276,853.05 | 81.23%  |
|  | 371,760.95   | 15.15%  | 415,684.99   | 18.00%  | 125,378.15   | 7.40%   | 94,388.81    | 6.00%   |
|  | 556.55       | 0.02%   |              | 0.00%   |              | 0.00%   |              | 0.00%   |
|  | 72,984.63    | 2.98%   | 59,899.71    | 2.59%   | 52,128.64    | 3.07%   | 47,944.63    | 3.05%   |
|  | 47,251.25    | 1.93%   | 47,251.25    | 2.05%   | 47,251.25    | 2.79%   | 47,251.25    | 3.01%   |
|  | 448.75       | 0.02%   | 398.94       | 0.02%   | 434.94       | 0.03%   | 473.74       | 0.03%   |
|  | 15,569.84    | 0.63%   | 16,946.56    | 0.73%   | 10,197.32    | 0.60%   | 5,718.30     | 0.36%   |
|  |              | 0.00%   | 6,392.04     | 0.28%   |              | 0.00%   |              | 0.00%   |
|  | 2,453,099.35 | 100.00% | 2,309,403.75 | 100.00% | 1,695,317.96 | 100.00% | 1,571,959.60 | 100.00% |

2016 2017 2018 2019 9  
1,571,959.60 1,695,317.96 2,309,403.75 2,453,099.35  
65.68% 68.38% 76.04% 72.57%

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|  | 2019 9 30           |                | 2018 12 31          |                | 2017 12 31        |                | 2016 12 31        |                |
|--|---------------------|----------------|---------------------|----------------|-------------------|----------------|-------------------|----------------|
|  |                     |                |                     |                |                   |                |                   |                |
|  | 607,257.02          | 45.66%         | 493,143.46          | 39.98%         | 449,303.15        | 57.46%         | 335,239.06        | 35.43%         |
|  | 4,744.29            | 0.36%          | 3,023.30            | 0.25%          |                   | 0.00%          | 713.63            | 0.08%          |
|  | 172,018.08          | 12.93%         | 150,987.25          | 12.24%         | 101,929.39        | 13.03%         | 75,234.93         | 7.95%          |
|  | 154,532.62          | 11.62%         | 194,006.48          | 15.73%         | 105,486.34        | 13.49%         | 92,328.36         | 9.76%          |
|  | 0.00                | 0.00%          | 14,372.80           | 1.17%          | 13,257.11         | 1.70%          | 8,082.63          | 0.85%          |
|  | 5,282.53            | 0.40%          | 4,646.86            | 0.38%          | 2,383.74          | 0.30%          | 964.17            | 0.10%          |
|  | 6,749.79            | 0.51%          |                     | 0.00%          |                   | 0.00%          |                   | 0.00%          |
|  | 23,241.04           | 1.75%          | 41,838.60           | 3.39%          | 29,121.07         | 3.72%          | 14,225.30         | 1.50%          |
|  | 21,734.45           | 1.63%          | 18,162.46           | 1.47%          | 13,878.87         | 1.77%          | 17,445.05         | 1.84%          |
|  | 184,471.55          | 13.87%         | 313,412.92          | 25.41%         | 66,638.04         | 8.52%          | 211,981.74        | 22.40%         |
|  | 150,000.00          | 11.28%         |                     | 0.00%          |                   | 0.00%          | 190,000.00        | 20.08%         |
|  | <b>1,330,031.37</b> | <b>100.00%</b> | <b>1,233,594.12</b> | <b>100.00%</b> | <b>781,997.70</b> | <b>100.00%</b> | <b>946,214.88</b> | <b>100.00%</b> |

2016 2017 2018 2019 9

946,214.88 781,997.70 1,233,594.12 1,330,031.37

73.44% 63.90% 78.12% 72.93%

3

|  | 2019 9 30 | 2018 12 31 | 2017 12 31 | 2016 12 31 |
|--|-----------|------------|------------|------------|
|--|-----------|------------|------------|------------|



|        | 2019 1-9 | 2018 | 2017 | 2016 |
|--------|----------|------|------|------|
| EBITDA | 7.54     | 9.33 | 7.38 | 7.21 |